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Accruit at a Glance

Accruit, LLC

- Headquartered in downtown Denver, CO, in historic Baur's Building
- Privately held
- Founded in 2000

Corporate Leadership

- Brent Abraham, President/CEO
- Juan Perez, CFO
- George Shaver, COO
- Dan Belger, VP of Sales
- Sam Smith, Director of Marketing
- Steve Chacon, Director of Exchange Operations

Services & Clients

- 1031 like-kind exchange (LKE) solution provider
- Only company in the US that integrates Qualified Intermediary services with advanced technology-based LKE asset management, one-to-one client services and a variety of tailored banking options
- Accruit holds only LKE process patent in nation (U.S. Patent No. 7,379,910, and other patents pending)
- ~500 active clients
- ~250,000 exchange transactions conducted each year
- ~\$8B in assets under management

Vertical Markets

- Have served clients in more than 20 industries; emphasis on several specific verticals
- Heavy Equipment
- Construction
- Oil & Gas
- Utilities
- Leasing
- Transportation
- Rental
- Collectibles and Personal Investment
- Mining



Strategic Partnerships and Memberships

- Exclusive 1031 LKE provider for:
 - › EnergyNet.com
 - › Network International
 - › Ritchie Bros. Auctioneers
 - › PurpleWave Auction
 - › IronPlanet
 - › FIS (formerly Fidelity National Information Services)

- Preferred 1031 LKE provider for:
 - › Associated Equipment Distributors (AED)
 - › NationalLease
 - › IdeaLease
 - › Mitsubishi Caterpillar Forklift of America
 - › The Manitowoc Company
 - › RSM McGladrey

- Member, Equipment Leasing & Finance Association
- Member, Federation of Exchange Accommodators
 - › CEO currently sits on FEA board
 - › CEO is President-Elect for 2011